

# How employers recruit – Retail Trade industry

Findings from the Recruitment Experiences and Outlook Survey (REOS)

As part of the REOS we contact employers across Australia throughout the year to learn about their recruitment experiences and activity. Employers were asked how they recruit new staff and the most important skills and qualities they look for. These are the results for employers in the Retail Trade industry.

### **Did employers require an application or interview for their vacancy?**

**Neither**

**Application   
only**

**Interview   
only**

**Both application & interview**

### **At application stage - Relevant work experience and skills - Availability - Communication and interpersonal skills - Approach and attitude to work - Qualifications and licences At Interview stage - Approach and attitude to work - Cultural fit - Communication and interpersonal skills - Skills, knowledge and experience - Ability to work in a team What were the most important qualities employers were looking for?**

### **Employers most important part of the recruitment process**

Employer Focus

From time-to-time short question modules on topics of interest are added to the REOS. These findings are from the *How Employers Recruit* *Module*, conducted from August 2022 to October 2022. More information about the REOS along with further findings can be found on the JSA website at [jobsandskills.gov.au/data/recruitment-experiences-and-outlook-survey](https://www.jobsandskills.gov.au/data/recruitment-experiences-and-outlook-survey)